

DESIGNED HERE
BUILT THERE

OSPI

THE WORLD'S
LARGEST
EXHIBITION
BUILDERS
NETWORK



OCTANORM SERVICE PARTNER INTERNATIONAL

The top benefit of the OSPI Network: you can plan your exhibition stand at any location and put it into reality anywhere – wherever you want – worldwide. «Designed Here – Built There» sums up all the network expertise. OSPI is your trusted partner for all international trade fairs and your guarantee of success.

- 1** Companies think, plan and act worldwide.
- 2** Companies present products, expertise and competence.
- 3** Companies are exhibitors at international trade fairs.
- 4** Companies need partners on site who efficiently solve all problems.

QUALITY WORLDWIDE



DESIGNED HERE
BUILT THERE



BIRMINGHAM



BARCELONA



SAN FRANCISCO



SALZBURG



SYDNEY



LONDON



HONG KONG



PAZHOU



MOSCOW



CHICAGO



STUTT GART



TOKYO



SHANGHAI



DURBAN



STOCKHOLM

More than 140 highly qualified exhibition builders in 44 countries guarantee the same quality of service and use the high quality of OCTANORM exhibition construction systems at trade fairs. OSPI is the most efficient exhibition builders network worldwide.

INTERNATIONAL EXHIBITORS VIEW THE OSPI NETWORK AS A SIGNIFICANT ADVANTAGE

SERVICE WORLDWIDE

OCTANORM Service Partner International (OSPI) offers enormous advantages: by creating great benefits and providing outstanding added value.

Take time factor as an example: the worldwide networking of all partner companies of the OSPI Network makes it possible to plan and execute all exhibition stands substantially faster and more efficiently.

For international trade fair exhibitors, this means lower costs, maximum added value and constant high quality. Participating at fairs – wherever they are – with the OSPI Network can only mean profit for you

OCTANORM SERVICE PARTNER INTERNATIONAL BENEFITS

- OSPI solves your worldwide logistics problems.
- OSPI ensures reduced transport and travel costs.
- OSPI makes a real contribution to sustainability by reusing and saving CO2 emissions.
- OSPI knows the trade fairs' requirements and peculiarities.
- OSPI achieves the same quality standards worldwide through OCTANORM system products.
- OSPI immediately react to assist each other internationally.
- OSPI consistently uses the same CAD software with online connection to all partners.
- OSPI is comprised of specialists who know the technical regulations.



OSPI PROVIDES THE HIGHEST QUALITY WHILE PRACTICING SUSTAINABILITY

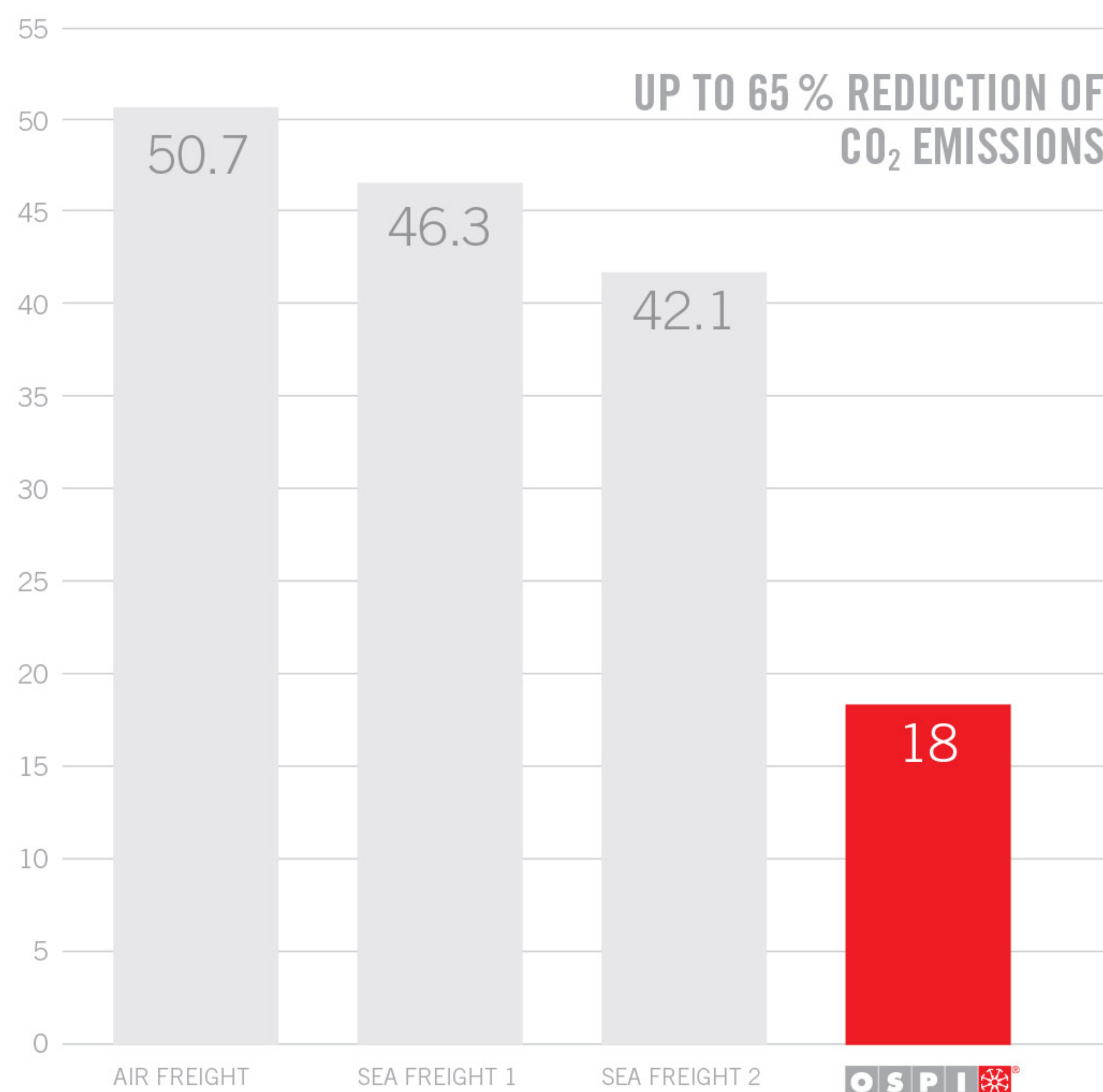
SUSTAINABILITY WORLDWIDE

The following example illustrates the savings in CO2 emissions possible thanks to the OSPI® Network: An exhibitor from Los Angeles wants to present his company at an exhibition in Frankfurt (Main):

■ **Without the help of the OSPI® Network**, the project is planned and manufactured by an exhibition builder in Los Angeles. Afterwards, the exhibition stand has to be transported to Germany using different modes of transportation (air freight, sea freight, truck).

■ **With the help of the OSPI® Network**, the exhibition stand is planned by a local OSPI but manufactured in Germany by another OSPI. Therefore, overseas transportation is made redundant.

CO₂ EMISSIONS IN TONS



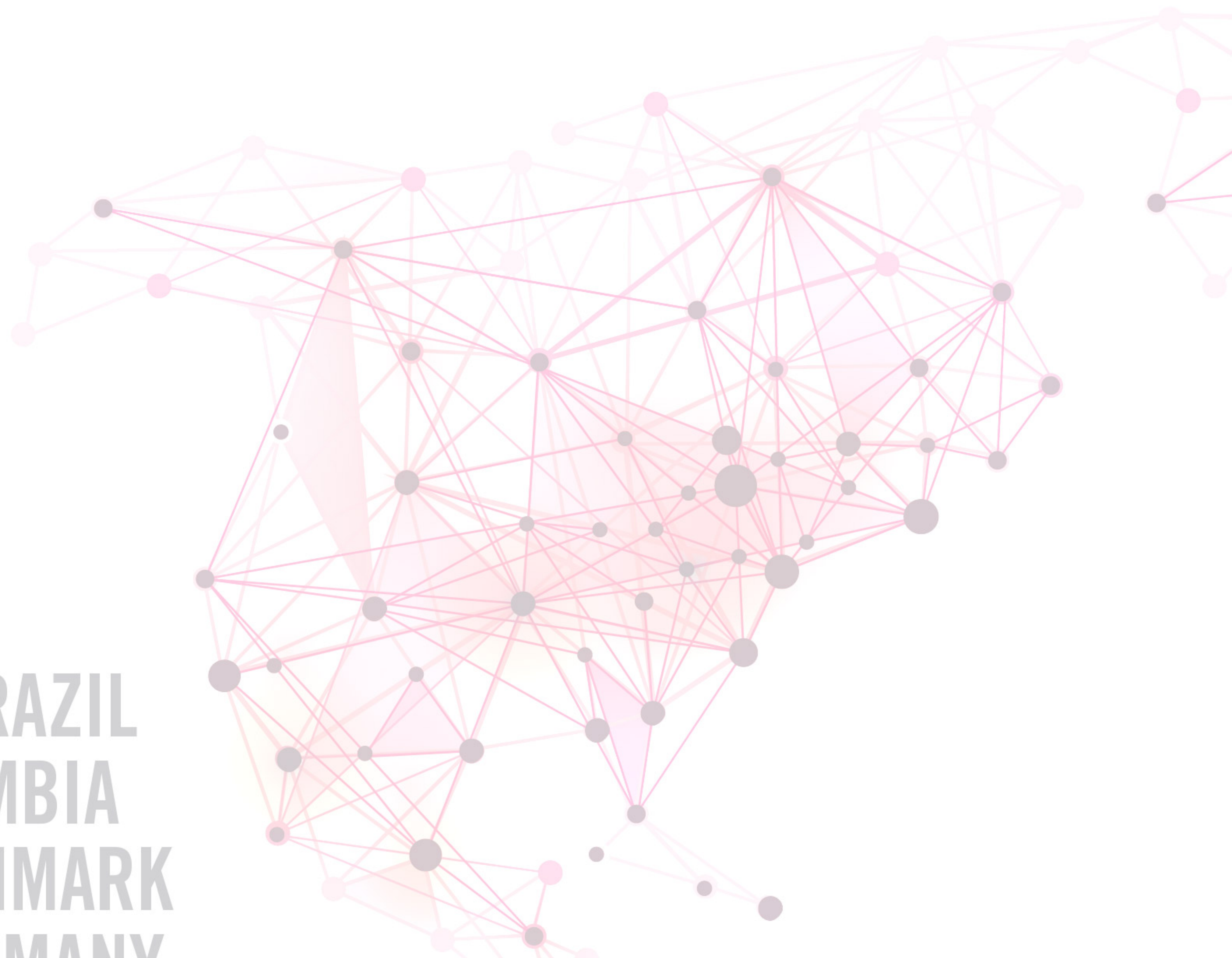
Four scenarios are possible:

	AIR FREIGHT 	SEA FREIGHT 1 	SEA FREIGHT 2 	OSPI OCTANORM SERVICE PARTNER INTERNATIONAL
PLANNING	In Los Angeles.	In Los Angeles.	In Los Angeles.	In Los Angeles.
MATERIAL	Via direct flight from LA to Frankfurt.	Transport of the components via flight from LA to Miami. Afterwards, transport to Europe by ship.	Transport of the components from LA to Miami by truck. Afterwards, transport to Europe by ship.	The components are manufactured close to their final destination and are transported by truck.
PERSONELL	Via direct flight from LA to Frankfurt.	Via direct flight from LA to Frankfurt.	Via direct flight from LA to Frankfurt.	Exhibition crew via direct flight from LA to Frankfurt. The construction crew is close to the final destination.

For more information on the calculation basis of this case study, please refer to our brochure »Sustainable Systems« at www.octanorm.com



ALGERIA ARGENTINA
AUSTRALIA AUSTRIA
BELARUS BELGIUM BRAZIL
CANADA CHINA COLOMBIA
CZECH REPUBLIC DENMARK
FINLAND FRANCE GERMANY
GREAT BRITAIN GREECE
HONG KONG ICELAND INDIA
INDONESIA IRELAND JAPAN
LUXEMBOURG MALAYSIA
MEXICO NETHERLANDS
NEW ZEALAND NORWAY
PERU PHILIPPINES
PORTUGAL RUSSIA SLOVAK
REPUBLIC SOUTH AFRICA
SPAIN SWEDEN
SWITZERLAND TAIWAN
THAILAND UKRAINE
UNITED ARAB EMIRATES
URUGUAY USA



PARTNER WORLDWIDE

The highly qualified OSPI exhibition builders have formed an outstanding team that is unrivaled worldwide. OSPI stands for direct success for all trade fair sites around the world. Depend on the system world of top specialists, the OSPI Network.

Welcome!





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